Behavioral Health Contractor Forum

November 27, 2018
WELCOME AND INTRODUCTIONS
OVERVIEW OF BEHAVIORAL HEALTH DIVISION

► What we do
► How we’re organized
► How we’re funded
► Q&A
WHAT WE DO

► Mental Health Plan
► Substance Use Disorder (SUD) Services
HOW WE’RE ORGANIZED

Bill Carter
Division Director

Lorrie Hanson
Secretary

Megan Burns
Interim Medical Director

Melissa Totz
Senior Office Assistant

Patients’ Rights

Program Support and Special Projects

Jenny Symons
Interim Administrative Services Officer II

Quality Management

Christina Amarant
Section Manager

Youth & Family Services

Christina Amarant
Section Manager

Acute & Forensic and Adult Services

Sid McClellay
Section Manager

Substance Use Disorder & Community Recovery Services

Diane Madrigal
Section Manager
SONOMA BUDGET AND FISCAL UPDATES

- **Background-**
  - FY16/17 Revenues overestimated by $6M (Medi-Cal)
  - FY17/18 Revenues overestimated by $12M (Medi-Cal)

- **FY18/19 Changes-**
  - Internal Controls
  - Board of Supervisors Bridge Funding
    - $16.8 million over two years
  - Medicare Billing
  - Avatar Implementation Project
  - Psychiatric Health Facility
  - Competitive Procurement
HOW WE’RE FUNDED

- Realignment (91 & 2011)
- Mental Health Services Act (MHSA)
- Grants
- Federal Financial Participation
- General Fund
STATEWIDE FUNDING CHALLENGES

- Realignment Funding Flat
- Increase Costs for Labor
- Timing of Payment Cycle
- Cash Flow - Settlement of Medi-Cal
- MHSA Redirection
BEHAVIORAL HEALTH REDESIGN

Driven by:

- Opportunity for Improved Service Delivery
- New Medi-Cal Regulations
- Opportunity to Create Efficiencies
- Integrated Campus Model
BEHAVIORAL HEALTH REDESIGN

- Highlights:
  - Restructured Access services
  - Consolidated Medication Support Teams
  - Combined Adult and Youth non-FSP programs
  - Co-located Adult services with peer-operated centers
BEHAVIORAL HEALTH REDESIGN

- In Progress
  - Developing Psychiatric Health Facility
  - Improving Youth and Family services
  - Improving Contract Monitoring Processes
  - Expanding Mobile Support Team
  - Fully implementing Whole Person Care
  - Expanding place-based services
BEHAVIORAL HEALTH REDESIGN

Questions?
BEHAVIORAL HEALTH CONTRACT UPDATES

► New Requirements
► Address Delays
► Competitive Procurement
► Q&A
BEHAVIORAL HEALTH CONTRACT UPDATES

Competitive Procurement

- In FY 2018/19, DHS will begin conducting competitive procurements for behavioral health services
- Part of a broader county-wide effort to move toward a more strategic and transparent process for identifying vendors
BEHAVIORAL HEALTH CONTRACT UPDATES
Benefits

- Greater transparency
- Multi-year contracts may allow for more certainty with regards to funding
- May be opportunities to consolidate contracts and simplify reporting requirements
BEHAVIORAL HEALTH CONTRACT UPDATES
Tentative Roadmap and Timeline

FY 18-19
Contracts:
• BH services for children
• Administrative services

Jan-Mar 2019:
• Stakeholder conversations
• Determine which services to procure
• RFPs released

Apr-June 2019:
• Vendor conference(s)
• Contracts awarded by June 30th

FY 19-20
Contracts:
• BH services for adults

Jul-Dec 2019:
• Stakeholder conversations
• Determine which services to procure

Jan-June 2020:
• RFPs released
• Vendor conference(s)
• Contracts awarded by June 30th

FY 20-21 and beyond
Contracts:
• BH services for children
• BH services for adults
• Administrative services

Goal is to settle into a regular competitive procurement cycle, with services being re-procured every 3-5 years.
BEHAVIORAL HEALTH CONTRACT UPDATES

Questions?
NEXT STEPS

- Feedback on communications requested
  - Topics/content needed
  - Methods to improve communication
  - Feedback on website
  - Other questions/comments