2023-2024 Homelessness Services NOFA
Project Performance Measurement and Local Priorities – ES/Interim Housing

Performance Measurement	Scoring Methodology	Points	Scoring Key
1. Housing performance			
1a. ES/Interim Housing Outcome: % of living leavers + stayers stably housed at contract year end (HUD System Performance Measures 1, 3, 7 (Placement into/retention of housing)	From APR: (Q5a. total number of clients - (Q23a + Q23b subtotal temporary + institutional + Other destinations)) ÷ Q5a., total number of clients. Staff scored	10	% stably housed 30%-21% = 10 pts 20% -11%= 7.5 pts 10% = 5 pts
1b. Cost Per Permanent Housing Outcome	From APR Measured by total project expenditures ÷ total number of successful stable housing outcomes (Placement into PH)- Staff scored	8	Cost< $4,000= 8 pts - $4,000 < cost <16,000= sliding scale between full pts and 0 Cost > $16,000= 0 pts
1d. Percentage of individuals returning to homelessness within 2 years	HMIS Coordinator will score	6	TBD
1e. The projects average bed year-end utilization	APR: % of average bed utilization rate, quarterly in one year	5	90% - 5 points 85 percent – 3 points 80% - 2 points <80% 1 point
1f. Enrollment into CES	Number of unique individuals served/enrollments into CES	5	90% - 5 points 75% 3 points >75% 0 points
2. Income performance			
2b1. % who increased income from employment from program entry to exit (HUD System Performance Measure 4)	From HMIS APR:(Q19a.1+2) Number of Adults with Earned Income: Retained Income Category and Increased $ at Follow-Up/Exit + Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit) ÷ Q5a Total Adults - Staff scored	6	Pro-rated by % exiting w/ increased income Ex: 100% =6pts; 50% =3 pts
2b2. % who increased income from sources other than employment (HUD System Performance Measure 4)	From HMIS APR:(Q19a. 1+2) Number of Adults with Other Income: Retained Income Category and Increased $ at Follow-Up/Exit + Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit) ÷ Q5a Total Adults - Staff scored	6	Pro-rated by % increased other income Ex: 100% = 6pts; 50% = 3 pts
3. Mainstream resources: % of clients accessing mainstream resources (HUD System Performance Measure 4)	From APR: (1 - (Q20b. Number of Non-Cash Benefit Sources, Adults with No sources) ÷ Q5a., total number of adults. - Staff scored	6	Pro-rated by % #of sources gained Ex: 100% = 5pts; 50% = 2.5 pts
5. Housing First Practice and Implementation	Full points awarded for compliance with responses to *Questionnaire Section 2:*	8	1 pts/4pts total awarded per question

Performance Measurement	Scoring Methodology	Points	Scoring Key
	Housing First Practice and HUD Housing First Assessment Tool		Housing First Practice Section; 4 pts for Housing First Fidelity Tool
Local Priorities			
7. Alignment with Strategic Plan Goals	2 points for each goal that is a focus of the project, up to 8 points. Goals include (options a-d below):	8	Full pts per narrative response
a. Evidence of Project's collaboration with healthcare providers b. Case Management Ratio of 30:1 c. Staff training/screening for mainstream resources (e.g. Medi-cal, Calfresh, TANF, substance abuse programs, employment assistance) d. Alignment with National Alliance to End Homelessness' Center for Evidence-based Solutions to Homelessness, Upstream Investments as evidenced by agency practices on the Upstream portfolio, or other evidence-based practice databases.			
Total Points for Performance/Local Priorities		**70**	

Agency Management and Capacity

Performance Measurement	Scoring Methodology	Points	Scoring Key
8. Financial/Audit: process, timeliness; findings/management letter, overall fiscal health	Review of financial documents by SCDHS Staff/ Accounting staff & *Questionnaire: Financial Management Section*	3	3 pts: No findings, timely audit, etc 1-2 pts: Findings in past 3 years, late audit 0-1 pts: Lack of audit
9. Spend down of funds	Review of APR by SCDHS (staff scored) *Questionnaire Section 7: Contract Spenddown of Funds and Match* Informational Review only	4	4 pts: full spenddown 3pts: 85-99% spend 2 pts: 75-84% spend 1 pts: 65-74% 0pts: < 65%
10. Client/lived experience Feedback Process	*Narrative Questionnaire: Lived Experience Feedback Process*	6	1 pt per question, full pts for having a client advisory board, full explanation and examples

Performance Measurement	Scoring Methodology	Points	Scoring Key
11. Racial Equity and Anti-discrimination Practices & Policies	*Narrative Questionnaire: Racial Equity and Anti-Discrimination Practices & Policies*	6	1 pt per question, full pts for having a Anti-discrimination policy (with required Equal Access/Gender Identity Final Rules), examples to review/address disparities within their programming in, full explanation and examples
12. Change Management & Institutionalization of Knowledge: Procedures are in place to ensure transmission of program and grants management knowledge when staff changes take place.	*Questionnaire Section 12: Change Management and Institutionalization of Knowledge*	3	Full pts for plan and procedure for management change and turnover and evidence of Program training; Pro-rated pts for lack of formal procedures
13. High data quality and timeliness of assessments.	HMIS Coordinator Score	8	There are 3 criteria: 1) Universal Data Elements (Name, SSN, DOB, gender, race & ethnicity) are at least 95% complete; 2) Data Quality Score: Income and Benefits health insurance 2) Assessment data is entered in HMIS 5 days or less after assessments are administered; 3) Data Validation Reports from HMIS are clean 1) Full pts for meeting all 3 criteria; pro-rated pts for missing one or more criteria
Total Agency & Management Capacity points		**30**	
Total Possible Points		**100**	

2023-2024 Homelessness Services NOFA
Project Performance Measurement and Local Priorities – PSH/RRH

Performance Measurement	Scoring Methodology	Points	Scoring Key
1. Housing performance			
1a. PSH/RRH Housing Outcome: % of living leavers + stayers stably housed at contract year end (HUD System Performance Measures 1, 3, 7 (Placement into/retention of housing)	From APR: ((Q5a. total number of clients) - (Q23a + Q23b subtotal temporary + institutional + Other destinations)) ÷ Q5a., total number of clients. Prorated up to 10 points for 89% or higher.- Staff scored	10	Pro-rated by % stably housed Ex: 89% = 10 pts 67% = 7.5 pts 50% = 5 pt
1b. Cost Per PSH/RRH Outcome	Measure the cost of successful outcomes PSH: Exit to permanent housing Retention of PSH RRH: Exits to permanent housing	8	Project Based/PSH: - Cost< $4,000= 8 pts - $4,000 < cost <16,000= sliding scale between full pts and 0 - Cost > $16,000= 0 pts Tenant Based/PSH: - Cost< $5,000= 8 pts - $5,000 < cost <20,000= sliding scale between full pts and 0 - Cost > $20,000= 0 pts RRH: - Cost< $5,000= 8 pts - $5,000 < cost <25,000= sliding scale between full pts and 0 - Cost > $25,000= 0 pts
1c. Percentage of individuals returning to homelessness within 2 years	TBD	6	TBD
2. Income performance			
2b1. % who increased income from employment from program entry to exit (HUD System Performance Measure 4)	From HMIS APR:(Q19a.1+2) Number of Adults with Earned Income: Retained Income Category and Increased $ at Follow-Up/Exit + Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit) ÷ Q5a Total Adults - Staff scored	6	Pro-rated by % exiting w/ increased income Ex: 100% =6 pts; 50% =3 pts
2b2. % who increased income from sources other than employment (HUD System Performance Measure 4)	From HMIS APR:(Q19a. 1+2) Number of Adults with Other Income: Retained Income Category and Increased $ at Follow-Up/Exit + Did Not Have the Income Category at Entry	6	Pro-rated by % increased other income Ex: 100% = 6pts; 50% = 3 pts

Performance Measurement	Scoring Methodology	Points	Scoring Key
	and Gained the Income Category at Follow-Up/Exit) ÷ Q5a Total Adults - Staff scored		
3. Mainstream resources: % of clients accessing mainstream resources (HUD System Performance Measure 4)	From APR: (1 - (Q20b. Number of Non-Cash Benefit Sources, Adults with No sources) ÷ Q5a., total number of adults. - Staff scored	6	Pro-rated by % #of sources gained Ex: 100% = 5pts; 50% = 2.5 pts
4. The projects average unit Year-end Utilization	From APR PSH/RRH:Q02. % of avg. unit utilization rate (quarterly). - Staff Scored	5	Pro-rated by % #of beds utilized Ex: 100% = 5pts; 50% = 2.5 pts
5. Housing First Practice and Implementation	Full points awarded for compliance with responses to *Questionnaire Section 2: Housing First Practice* and HUD Housing First Assessment Tool	8	1 pts/4pts total awarded per question Housing First Practice Section; 4 pts for Housing First Fidelity Tool
6. Coordinated Entry Participation (Total 6pts)	Percentage of accepted eligible referrals from Coordinated Entry- Reporting Period- 2022-2023 (HMIS Coordinator will score)	3	3 pts- 100% accepted 2 pts- 99-80% accepted 1 pt 79-70% accepted 0 pt less than 70% accepted
	Percentage of enrollments in the project with CES referrals- Reporting Period- 2022-2023 (SCDHS Staff and HMIS Coordinator will score. Providers will be notified of findings prior to ensure findings do not include any enrollments following the Internal Emergency Transfer Priority- as permitted through HUD, required by VAWA. Those identified as ETPs will not impact scoring)	4	4 pts- 100% referrals accepted from CES- in compliance; 3 pts- 99-90% of referrals accepted from CES- not in compliance CAP needed; 1 pt- 89-80% of referrals accepted from CES- not in compliance CAP needed; 0 pt- 79% or below referrals accepted from CES- not in compliance CAP needed
Local Priorities			
7. Alignment with Strategic Plan Goals	2 points for each goal that is a focus of the project, up to 8 points. Goals include (options a-d below):	8	Full pts per narrative response
a. Evidence of Project's collaboration with healthcare providers b. PSH Case Management Ratio of 20:1/RRH 30:1			

Performance Measurement	Scoring Methodology	Points	Scoring Key
c. Staff training/screening for mainstream resources (e.g. Medi-cal, Calfresh, TANF, substance abuse programs, employment assistance) d. Utilization of Evidence Based Practices: Alignment with National Alliance to End Homelessness' Center for Evidence-based Solutions to Homelessness, Upstream Investments as evidenced by agency practices on the Upstream portfolio, or other evidence-based practice databases.			
Total Points for Performance/Local Priorities		**70**	

Agency Management and Capacity

Performance Measurement	Scoring Methodology	Points	Scoring Key
8. Financial/Audit: process, timeliness; findings/management letter, overall fiscal health	Review of financial documents by SCDHS/ Accounting staff & *Questionnaire: Financial Management Section*	3	3 pts: No findings, timely audit, etc 1-2 pts: Findings in past 3 years, late audit 0-1 pts: Lack of audit
9. Spend down of funds	Review of APR by SCDHS Staff (staff scored) *Questionnaire Section 7: Contract Spenddown of Funds and Match* Informational Review only	4	4 pts: full spenddown 3pts: 85-99% spend 2 pts: 75-84% spend 1 pts: 65-74% 0pts: < 65%
10. Client/lived experience Feedback Process	*Narrative Questionnaire: Lived Experience Feedback Process*	6	1 pt per question, full pts for having a client advisory board, full explanation and examples
11. Racial Equity and Anti-discrimination Practices & Policies	*Narrative Questionnaire: Racial Equity and Anti-Discrimination Practices & Policies*	6	1 pt per question, full pts for having a Anti-discrimination policy (with required Equal Access/Gender Identity Final Rules), examples to review/address disparities within their programming in, full explanation and examples

Performance Measurement	Scoring Methodology	Points	Scoring Key
12. Change Management & Institutionalization of Knowledge: Procedures are in place to ensure transmission of program and grants management knowledge when staff changes take place.	*Questionnaire Section 12: Change Management and Institutionalization of Knowledge*	3	Full pts for plan and procedure for management change and turnover and evidence of Program training; Pro-rated pts for lack of formal procedures
13. High data quality and timeliness of assessments.	HMIS Coordinator Score	8	There are 3 criteria: 1) Universal Data Elements (Name, SSN, DOB, gender, race & ethnicity) are at least 95% complete; 2) Data Quality Score: Income and Benefits health insurance 2) Assessment data is entered in HMIS 5 days or less after assessments are administered; 3) Data Validation Reports from HMIS are clean 1) Full pts for meeting all 3 criteria; pro-rated pts for missing one or more criteria
Total Agency & Management Capacity points		**30**	
Total Possible Points		**100**	