

Coordinated Entry RFP scoring Matrix

Scoring Key: Score the applicant's response and assign a score based on the total possible points for each section. Use the scoring justification column to provide an explanation of why a score was reached.

Prioritization criteria Applicant 1 Applicant 2 Applicant 3 Basis for scoring Scoring justification

Core Element: Access: Total Points available: 20

Geographic Equity (Max Points: 5)				Applicant is able to demonstrate how they would serve the entire geographic area of the county or to leverage existing CBOs to provide access points	
Ability to respond quickly to client needs (Max Points: 5)				Applicant has demonstrated how they would quickly respond to calls for service using examples and metrics from their existing programs that show their rate of response to a need	
Cultural competency and understanding of or experience with working with a diverse community (Max Points: 5)				Applicant demonstrates how they would serve a diverse population while ensuring equity in service delivery. Applicant's response shows an awareness of the structural racism and how that has impacted communities of color.	
Demonstration of robust training program for on-going training for service providers: (Max Points: 5)				Applicant has a robust training plan that clearly outlines how they will provide on-going training to service providers and access points.	

Core Element: Assessment and Prioritization: Total points: 20

Ability to implement a "phased assessment" approach and garner provider buy-in for Diversion and light touch problem solving. (Max Points: 10)				Applicant outlines a plan to implement a phased assessment approach and how they would use diversion and mainstream resources to divert individuals from homelessness or to minimize inflow into the system. Response should contain examples of their approach to diversion, mainstream resources they would/could leverage how they would get buy in from the community.	
Experience with the VI-SPDAT (or experience assessing individuals with service needs), management of the By Names List (BNL), and plan to stratify/prioritize the BNL. (Max Points: 10)				Applicant has experience with VI-SPDAT or demonstrates experience with an assessment tool	

Core Element: Referral: Total points: 18

Demonstration of strong local partnerships (Max Points: 6)				Agency is local to Sonoma County or they have documented relationships with service providers and understand the needs of the community	
Provide effective regular case conferencing (Max Points: 6)				Agency outlines a plan to hold regular case conferencing and how they plan to leverage case conferencing to better serve clients	
Provision for matching clients with appropriate program(s) based on eligibility criteria, client preference etc. and timely referrals (Max Points: 6)				Agency demonstrated sound plan for the provision of matching clients to a program that maximizes their opportunities for success	

Evaluation Plan: Total Points: 17

Demonstration of Effective Self-Evaluation and Data Informed Decision-Making (Max Points: 10)				Applicant's plan for self-evaluation and description of how it makes data-driven decisions appear effective and realistic.	
Recent Homeless Service Program Performance Metrics (Max Points: 7)				Applicant provided performance metrics for existing programs. Performance metrics show that the applicant was successful at running a homeless service program	

Agency Capacity: Total Points: 25

Budget Feasibility and ability to leverage resources (Max Points: 5)				Applicant's budget appears realistic for the state purposes. Applicant has funding commitments from other sources or a plan for leveraging other resources to supplement available funding.	
Technological capacity (Max Points: 5)				Agency has experience with HMIS or other large data systems. Agency has a track record of high data quality	
Experience with HUD programs (Max Points: 5)				Applicant has experience with other HUD funded programs, particularly programs that serve individuals experiencing homelessness, and has a history of compliance and success.	

<p>Conflict of interest policy and plan for appeals body that ensures for equity (Max Points: 5)</p>				<p>Applicant's conflict of interest policy clearly outlines how they would handle referrals to their agency and the policy provides an equitable method for referrals to their agency. Note: If the applicant is not an operator of any program that receives referrals from CES, score full points</p>	
<p>Financial Stability and Administrative Capacity (Max Points: 5)</p>				<p>Applicant is able to demonstrate that their agency is financially stable and has administrative capacity that is sufficient to meet the needs of the Coordinated Entry System.</p>	
<p>Score</p>	<p>0</p>	<p>0</p>	<p>0</p>		