



COUNTY OF SONOMA

575 ADMINISTRATION
DRIVE, ROOM 102A
SANTA ROSA, CA 95403

SUMMARY REPORT

Agenda Date: 3/23/2021

To: The Sonoma County Board of Supervisors
Department or Agency Name(s): Regional Parks
Staff Name and Phone Number: David Robinson 565-2824
Vote Requirement: Majority
Supervisorial District(s): All

Title:

Consolidated Fee Hearings: Regional Park Fee Package FY21-22 - Marinas

Recommended Action:

Approval of Resolution of the Board of Supervisors authorizing fee adjustments for Fuel Rates, Spud Point Berthing, Sport Fishing Center Berthing, and camping at Mason's Marina; authorizing the deletion of fees for diesel fuel markup of 2,001 to greater than 4,000 gallons as well as the deletion of permanent berthing fees in increments of 80, 70, 60, 56, 52, 48, 44, 40, 36 and 32 feet; and authorizing a new fee for a monthly and weekly permit for retail fish sales from boats. Fee changes become effective July 1, 2021.

Executive Summary:

Regional Parks proposes changes to its fees to recover the reasonable costs for maintaining the Marinas for public use, for providing Marina services, and for consistency with prior fee adjustments. Details are included in the Fee Package Cover Sheet attached to the Resolutions accompanying this Agenda Report and summarized here. All proposed fee increases were reviewed with the Spud Point Advisory Committee at the March 2021 meeting.

Discussion:

Changes to Current Fees and Rates

Regional Parks proposes changes to Marina fees in FY21-22 to include the following.

Spud Point Marina

New Fees

Regional Parks proposes two new fees for FY21-22: Retail Fish Sales from boat (Monthly Fish Sales), \$200.00 for the entire month to sell directly to the public from the dock; Retail Fish Sales from boat (Weekly Fish Sales), \$100.00 for the entire week (7 days) to sell directly to the public from the dock.

Deleted Fees

The Spud Point Marina has fees that are outdated, are not used or are duplicative including diesel fuel sales

Agenda Date: 3/23/2021

pro-rate bulk purchases. These are very rarely, if ever, utilized in a smaller marina like Spud Point. Deleting the fees for discounted purchase of diesel fuel over 2001 gallons will reduce the fees identified at Spud Point and complexity for staff to bill at multiple rates.

Permanent berthing rates are currently calculated at a \$7.00 (requesting an increase of 3.5% to \$7.25) per foot of the vessel or slip (whichever is greater), per month. Deleting the identified slip footage and rates will delete duplicative fees that are all based on the same formula. Instead the fee will read, "Permanent berthing is \$7.25 per foot, per month by the length of the vessel or slip size, whichever is greater".

Increased Fees

Spud Point Marina Ice will increase by 3.5% from \$86 per ton to \$89.01.

The Diesel per gallon markup will increase by 3.5%. Diesel per gallon up to 200 will increase from \$.47 to \$.49 per gallon. Diesel markup from 201 to 1,000 gallons will increase from \$.45 to \$.47. Diesel markup from 1,001 to 2,000 gallons will increase from \$.43 to \$.45.

Unleaded gasoline per gallon markup will increase 3.5% from \$.57 per gallon to \$.59 per gallon.

All Permanent Berthing at Spud Point Marina will increase 3.5%, from \$7.00 to \$7.25 per foot, per month by the length of the vessel or slip size, whichever is greater.

All Transient and Guest per Day Berthing fees will increase by 3.5% per day: Vessels over 90 ft. will increase from \$72.00 to \$74.52; 61-90 ft. vessels from \$56.00 to \$57.96; 60 ft. vessels from \$48.00 to \$49.68; 50 ft. vessels from \$42.00 to \$43.47; 40 ft. vessels from \$31.50 to \$32.60 and 30 ft. vessels from \$21.00 to \$21.74.

Mason's Marina

New Fees

Regional Parks proposes two new fees for FY21-22: Retail Fish Sales from boat (Monthly Fish Sales), \$200.00 for the entire month to sell directly to the public from the dock; Retail Fish Sales from boat (Weekly Fish Sales), \$100.00 for the entire week (7 days) to sell directly to the public from the dock.

Increased Fees

Fisherman are allowed to camp overnight at Mason's Marina. The fees for overnight camping at Mason's Marina will increase by 3.5% per month. The fee for Campers (pick-ups) will increase from \$125.00 to \$129.38 per month and the fee for Motorhomes will increase from \$250.00 to \$258.75 per month.

Sport Fishing Center

Increased Fees

Regional Parks proposes increasing the rate for Berthing from \$244.00 to \$252.54 per month. The fee for berthing at the Sports Fishing Center has not increased since 2009.

Justification to Changes to Current Fees:

The primary purpose of the proposed changes to Regional Park Marina Fees is to maintain core services that

provide Marina users with a safe experience and to help fund improvements to the docks at our Marinas. Many of the marina fees have not been updated in over 10 years. The marinas are aging and have ongoing deferred maintenance that will become capital improvement projects unless addressed. Utilities, services and supplies have all increased significantly in the past five years. Over the past three years, sewer and water utility expenses increased by \$15,000 and salaries and benefits have increased by 3.5% this past year. To be able to fulfill the mission of the marinas and keep them functional, the modest increase of 3.5% will sustain the current services and facilities and support incremental investments into the maintenance and infrastructure.

The proposed fees comply with Proposition 26 criteria because the fees reflect the reasonable cost of maintaining the Marinas for public use and recovering the reasonable costs of the services provided. Fee amounts cover only a portion of the Department's overall costs as the Marinas currently receives over \$385K per year in support from the General Fund for principal and interest on the outstanding debt.

The proposed fees are reasonably allocated since they are applied equally based on use or service provided, either to the public at large or to those who rent boat slips.

Summary of Expected Results:

With the exception of debt service, the revenue from the marinas including the proposed fee increases should allow the department to fund the current operating cost of the marinas including funding for some deferred maintenance.

Prior Board Actions:

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FISCAL SUMMARY

Expenditures	FY 20-21 Adopted	FY21-22 Projected	FY 22-23 Projected
Budgeted Expenses		\$5,061	
Additional Appropriation Requested			
Total Expenditures		\$5,061	
Funding Sources			
General Fund/WA GF			
State/Federal			
Fees/Other		\$5,061	
Use of Fund Balance			
Contingencies			
Total Sources		\$5,061	

Narrative Explanation of Fiscal Impacts:

Fees reflect the reasonable cost of maintaining the Marinas for public use and recovering the reasonable costs

Agenda Date: 3/23/2021

of the services provided.

Staffing Impacts:			
Position Title (Payroll Classification)	Monthly Salary Range (A-I Step)	Additions (Number)	Deletions (Number)

Narrative Explanation of Staffing Impacts (If Required):

The proposed new fees will not impact current staffing levels.

Attachments:

- Fee Cover Sheet
- Concurrent Resolution

Related Items "On File" with the Clerk of the Board:

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County of Sonoma

State of California

Date: March 23, 2021

Item Number: _____

Resolution Number: 1

4/5 Vote Required

Resolution Of The Board Of Supervisors Of The County Of Sonoma, State Of California, Authorizing Fee Adjustments for Spud Point Marina, Bulk Ice, Diesel and Unleaded Gasoline Markup, Permanent Berthing, Per-Day Transient Berthing, Overnight Camping for Campers and Motorhomes at Mason's Marina, And Increased Fees For Berthing at the Sport Fishing Center.

Whereas, the County of Sonoma owns and operates Spud Point, Masons Marina, and the Sport Fishing Center; and

Whereas, pursuant to California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)(4), Harbor & Navigation Code section 71.7.5, and Sonoma County Code Section 20-24, the County of Sonoma may charge fees for the use of Marinas and other facilities to benefit the public's interest, and to recover the reasonable cost of service provided to the fee payor for maintaining the Marinas and providing government services;

Whereas, in fiscal year 2020-21 the Regional Parks Department budgeted \$2.8M in revenues and \$2.9M in expenditures with a General Fund subsidy of \$.4M and \$.1M in fund balance to operate and maintain Spud Point Marina, Masons Marina, and the Sport Fishing Center; and

Whereas, the fee revenue generated for the provision of these services does not fully recover the cost to provide those services to the fee payors, however, the fee revenue offsets expenses incurred in the operation and maintenance of Spud Point Marina, Masons Marina, and the Sport Fishing Center; and

Whereas, a comparison of Marina revenue, expenditures, and the General Fund subsidy in the last fiscal year indicates that the additional revenues to be collected from the adjusted fees will be less than the cost to the County of funding the Regional Parks programs;

Now, Therefore, Be It Resolved that to recover the reasonable cost of providing certain Marina services, it is necessary to increase certain fees and establish certain new fees as

set forth below.

Type	Description	Current	New
New fee	Daily Fish Sales, entire month	n/a	\$200.00
New fee	Daily Fish Sales, weekly	n/a	\$100.00
Increase	1 ton ice	\$86.00	\$89.01
Increase	Diesel per gallon markup up to 200 gallons	\$0.47	\$0.49
Increase	Diesel per gallon markup, 201 to 1,000 gallons	\$0.45	\$0.47
Increase	Diesel per gallon markup, 1,001 to 2,000 gallons	\$0.43	\$0.45
Delete	Diesel per gallon markup, 2,001 to 3,000 gallons	\$0.41	N/A
Delete	Diesel per gallon markup, 3,001 to 4,000 gallons	\$0.39	N/A
Delete	Diesel per gallon markup, greater than 4,000 gallons	Based on market	N/A
Increase	Unleaded gasoline per gallon markup	\$0.57	\$0.59
Delete	Berthing per day, permanent 80 ft	\$18.67	N/A
Delete	Berthing per day, permanent 70 ft	\$16.33	N/A
Delete	Berthing per day, permanent 60 ft	\$14.00	N/A
Delete	Berthing per day, permanent 56 ft	\$13.07	N/A
Delete	Berthing per day, permanent 52 ft	\$12.13	N/A
Delete	Berthing per day, permanent 48 ft	\$11.20	N/A
Delete	Berthing per day, permanent 44 ft	\$10.27	N/A
Delete	Berthing per day, permanent 40 ft	\$9.33	N/A
Delete	Berthing per day, permanent 36 ft	\$8.40	N/A
Delete	Berthing per day, permanent 32 ft	\$7.47	N/A
Increase	Permanent Berthing is \$7.25 per foot per month by the length of the vessel or slip size, whichever is greater.	\$7.00	\$7.25
Increase	Berthing per day, transient over 90 ft	\$72.00	\$74.52
Increase	Berthing per day, transient 61 - 90 ft	\$56.00	\$57.96
Increase	Berthing per day, transient 60 ft	\$48.00	\$49.68
Increase	Berthing per day, transient 50 ft	\$42.00	\$43.47
Increase	Berthing per day, transient 40 ft	\$31.50	\$32.60
Increase	Berthing per day, transient 30 ft & under	\$21.00	\$21.74
Increase	Campers (pick-ups)	\$125.00	\$129.38
Increase	Motorhomes	\$250.00	\$258.75
Increase	Berthing	\$244.00	\$252.54

Be It Further Resolved that in all other respects, previously established fees for the Regional Parks Department not modified by this resolution shall remain in full force and effect.

Be It Further Resolved that if any section, subsection, sentence, clause or phrase of this Resolution is for any reason held to be unconstitutional or otherwise

invalid, such decision shall not affect the validity of the remaining portion of this resolution.

Be It Further Resolved that pursuant to State law and Section 20-24 of the Code of the County of Sonoma, adjustments to Daily Fish Sales, Bulk Ice, Permanent Vessel Berthing, Transient Vessel Berthing, Fuel Mark-ups, Camping at Mason's Marina, and Berthing at the Sport Fishing Center as identified in this resolution, are hereby authorized to be effective on July 1, 2021. The Diesel markup of 2,001 to greater than 4,000 gallons as well as permanent berthing fees in increments of 80, 70, 60, 56, 52, 48, 44, 40, 36 and 32 feet will be deleted in lieu of the standardized diesel fuel rate and cost per foot of permanent vessel berth on July 1, 2021. Also effective July 1, 2021, and shall supersede rates and policies presently in effect, and shall be incorporated into the schedule of all rates and fees charged for the use of Sonoma County's park facilities.

Be It Further Resolved that the Director of Regional Parks is hereby authorized and directed to take such steps as necessary to implement and charge the adjusted fees adopted herein.

Supervisors:

Gorin:

Rabbitt:

Coursey:

Gore:

Hopkins:

Ayes:

Noes:

Absent:

Abstain:

So Ordered.

Department	Division/unit	Type of change (Increase, decrease, new fee, replacement of fee, deletion of fee, other change)	Fee Description (short)	Fee Subcategory	Legal basis for fee	Requirement to adjust fee (resolution or ordinance)	FY 2019-20 Units	Anticipated units, FY 2021-20	Current fee amount	Proposed fee amount	Change in fee (%)	Proposed effective date	Additional revenue expected*	Last date fee changed	Amount prior to last change	Amount fee is subsidized by other funding (per unit), if any
Regional Parks	Spud Point Marina	New fee	Daily Fish Sales, entire month		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	5	n/a	\$ 200.00	n/a	7/1/2021	\$ 1,000.00	n/a	n/a	0
Regional Parks	Spud Point Marina	New fee	Daily Fish Sales, weekly		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	5	n/a	\$ 100.00	n/a	7/1/2021	\$ 500.00	n/a	n/a	0
Regional Parks	Spud Point Marina	Increase	1 ton ice		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	470	\$ 86.00	\$ 89.01	3.50%	7/1/2021	\$ 1,414.70	3/1/2011	unknown	0
Regional Parks	Spud Point Marina	Increase	Diesel per gallon markup up to 200 gallons		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	33,300	\$ 0.47	\$ 0.49	3.50%	7/1/2021	\$ 547.79	7/1/2016	\$ 0.45	0
Regional Parks	Spud Point Marina	Increase	Diesel per gallon markup, 201 to 1,000 gallons		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	31,820	\$ 0.45	\$ 0.47	3.50%	7/1/2021	\$ 501.16	7/1/2016	\$ 0.43	0
Regional Parks	Spud Point Marina	Increase	Diesel per gallon markup, 1,001 to 2,000 gallons		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	8,880	\$ 0.43	\$ 0.45	3.50%	7/1/2021	\$ 133.64	7/1/2016	\$ 0.41	0
Regional Parks	Spud Point Marina	Delete	Diesel per gallon markup, 2,001 to 3,000 gallons		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	-	\$ 0.41	\$ 0.42	3.50%	7/1/2021	-	7/1/2016	\$ 0.39	0
Regional Parks	Spud Point Marina	Delete	Diesel per gallon markup, 3,001 to 4,000 gallons		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	-	\$ 0.39	\$ 0.40	3.50%	7/1/2021	-	7/1/2016	\$ 0.37	0
Regional Parks	Spud Point Marina	Delete	Diesel per gallon markup, greater than 4,000 gallons		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	-	Based on market		3.50%	7/1/2021		7/1/2016	\$ 0.55	0
Regional Parks	Spud Point Marina	Increase	Unleaded gasoline per gallon markup		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution	unknown	13000	\$ 0.57	\$ 0.59	3.50%	7/1/2021	\$ 259.35	7/1/2016	\$ 30.00	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 80 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		1	\$18.67	\$ 19.32	3.50%	7/1/2021	\$ 0.65	7/1/2015	\$ 17.47	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 70 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		6	\$16.33	\$ 16.90	3.50%	7/1/2021	\$ 3.43	7/1/2015	\$ 16.04	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 60 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		6	\$14.00	\$ 14.49	3.50%	7/1/2021	\$ 2.94	7/1/2015	\$ 13.76	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 56 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		5	\$13.07	\$ 13.53	3.50%	7/1/2021	\$ 2.29	1/1/2018	\$ 12.83	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 52 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		9	\$12.13	\$ 12.55	3.50%	7/1/2021	\$ 3.82	1/1/2018	\$ 11.92	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 48 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		12	\$11.20	\$ 11.59	3.50%	7/1/2021	\$ 4.70	1/1/2018	\$ 11.00	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 44 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		25	\$10.27	\$ 10.63	3.50%	7/1/2021	\$ 8.99	1/1/2018	\$ 10.08	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 40 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		18	\$9.33	\$ 9.66	3.50%	7/1/2021	\$ 5.88	1/1/2018	\$ 9.17	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 36 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		24	\$8.40	\$ 8.69	3.50%	7/1/2021	\$ 7.06	1/1/2018	\$ 8.25	0
Regional Parks	Spud Point Marina	Delete	Berthing per day, permanent 32 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		20	\$7.47	\$ 7.73	3.50%	7/1/2021	\$ 5.23	1/1/2018	\$ 7.33	0
Regional Parks	Spud Point Marina	Increase	Permanent Berthing is \$7.25 per foot per month by the length of the vessel or slip size, whichever is greater.		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		14	\$7.00	\$ 7.25	3.50%	7/1/2021	\$ 3.43	1/1/2018	\$ 6.88	0
Regional Parks	Spud Point Marina	Increase	Berthing per day, transient over 90 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		44	\$72.00	\$ 74.52	3.50%	7/1/2021	\$ 110.88	1/1/2018	\$ 54.00	0
Regional Parks	Spud Point Marina	Increase	Berthing per day, transient 61 - 90 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		65	\$56.00	\$ 57.96	3.50%	7/1/2021	\$ 127.40	1/1/2018	\$ 42.00	0
Regional Parks	Spud Point Marina	Increase	Berthing per day, transient 60 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		62	\$48.00	\$ 49.68	3.50%	7/1/2021	\$ 104.16	1/1/2018	\$ 36.00	0
Regional Parks	Spud Point Marina	Increase	Berthing per day, transient 50 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		75	\$42.00	\$ 43.47	3.50%	7/1/2021	\$ 110.25	7/1/2017	\$ 30.00	0
Regional Parks	Spud Point Marina	Increase	Berthing per day, transient 40 ft		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		62	\$31.50	\$ 32.60	3.50%	7/1/2021	\$ 68.36	7/1/2017	\$ 25.00	0
Regional Parks	Spud Point Marina	Increase	Berthing per day, transient 30 ft & under		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		65	\$21.00	\$ 21.74	3.50%	7/1/2021	\$ 47.77	7/1/2017	\$ 20.00	0
Regional Parks	Mason's Marina	Increase	Campers (pick-ups)		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		10	\$ 125.00	\$ 129.38	3.50%	7/1/2021	\$ 43.75	7/1/2017	\$ 100.00	0
Regional Parks	Mason's Marina	Increase	Motorhomes		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		5	\$ 250.00	\$ 258.75	3.50%	7/1/2021	\$ 43.75	7/1/2017	\$ 200.00	0
Regional Parks	Sport Fishing Center	Increase	Berthing		Government Code Section 6253 (b), California Constitution, Article XI, section 7, California Constitution, Art. XIII C, Section 1(e)	Resolution		0	\$ 244.00	\$ 252.54	3.50%	7/1/2021	\$ -	7/1/2010	unknown	0
													\$ 5,061.38			

*Should be calculated to indicate the additional revenue expected if this fee goes into affect vs. status quo with no fee impact, not the difference between the prior year's revenue and the future year revenue.