



DEPARTMENT OF AGRICULTURE/WEIGHTS & MEASURES

Andrew F. Smith

Agricultural Commissioner Sealer of Weights & Measures



133 Aviation Blvd., Suite 110 Santa Rosa, CA 95403-8279

(707) 565-2371 Fax (707) 565-3850

sonomacounty.ca.gov/AWM

Karen Ross, Secretary
California Department of Food and Agriculture

and

The Honorable Board of Supervisors of Sonoma County:

Susan Gorin – First District, Chair

David Rabbitt – Second District

Shirlee Zane – Third District

James Gore – Fourth District Lynda Hopkins – Fifth District, Vice Chair

It is my privilege to present the 2019 Sonoma County Crop Report as prepared pursuant to Section 2279 of the California Food and Agriculture Code. The reported total value for 2019 was \$958,546,600 which represents a 13% decrease from our 2018 value of \$1,106,662,100. This report reflects the gross production values, not the net income or costs of production and marketing.

The 2019 wine grape growing season was as close to ideal as it could get. Record rainfall in the winter with a cool spring threatened to push back harvest while the summer growing season saw ideal temperatures allowing for the crop to fully mature, producing a heavy crop with good flavor and balance. Tonnage saw a decrease of 16.7% from 2018 to 229,812 tons while value per ton for wine grapes stayed steady at \$2,846 per ton. As a result, total wine grape value decreased 16% compared to 2018 at \$654,020,500. This reduction was a result of the bumper crop of 2018, one of the largest grape crushes ever.

Apples saw an increase in value of Gravenstein and late apples from 2018. Extended bloom time, sufficient rain, and more chill hours provided ideal growing conditions. 2019 saw less apple tonnage brought to market by 5% from 2018 because of a lack of processors, however, apple prices per ton increased by 15% because of continued demand and premium prices for Gravenstein and organic apples. Overall value of apples increased by 9.4% compared to 2018.

The value of livestock and poultry products decreased by 12% compared to 2018. This decrease is largely due to a 15% reduction in both organic and conventional milk production despite a 5% increase in organic and a 14.6% increase in conventional milk value per unit. Wool production decreased 37% from 2018 due in large part to lack of global demand for wool.

Nursery products value was up 5% from 2018. This is attributed to an increase of 9% in bedding plant sales and a 7% increase in ornamental plant sales which make up the majority of nursery product sales. Nursery product value has seen an increase over the past two years due to landscape replacement across the county as the housing rebuild process continues to move forward and residents replace lawns with drought-resistant plants in response to rising water costs.

This year's crop report features agricultural education and the importance of this education in the long-term success of agriculture in Sonoma County. We have a responsibility and obligation to promote and protect agriculture and to educate our neighbors and our greater community about our agricultural heritage and our agricultural identity if agriculture is to remain a mainstay here in Sonoma County.

I would like to extend my gratitude and appreciation to all of the agricultural producers whose participation made this report possible. A sincere thank you to Pierpaolo Aymar, Agricultural Inspector, who collected and compiled these statistics, as well as the outstanding staff of the Department of Agriculture/Weights & Measures who contributed to the production of this report.

Respectfully submitted,

Andrew F. Smith

Agricultural Commissioner/Sealer of Weights & Measures





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AGRICULTURAL EDUCATION REACHING OUT FOR UNDERSTANDING

This year's crop report celebrates agricultural education. Sonoma County has a rich farming history that relies on continued education of our community as to what agriculture is and what it means to our county. If it weren't for agriculture the character of Sonoma County would be very different and it is important that our next generations understand this. Some may decide to become farmers and ranchers and continue the traditions that their families have carried on through generations or become the first in their family to farm. While we have a long-standing effort to educate and inspire future generations of farmers and ranchers, we feel that agricultural education for our adult populations is of equal importance to mitigate conflicts between agricultural and nonagricultural uses in designated agricultural production areas.

The endeavor to educate the next generations about what agriculture looks, smells, and sounds like is no small undertaking. It relies on countless hours from volunteers and organizations throughout the county such as the Farm Bureau, Farm Trails, Youth and Ag Leadership Foundation, Sonoma County schools and their teachers, 4-H, Future Farmers of America (FFA), local dairies, ranchers, nurseries, garden clubs, resource conservation districts, numerous county departments and agencies, and countless other contributors and volunteers. Perhaps the most well-known venue for educating our youth about agriculture is Ag Days. This event has historically been held twice per year, in the spring at the Sonoma County Fairgrounds and in the fall at the Sonoma Marin Fairgrounds. These events, presented by the Sonoma County Farm Bureau, are celebrated by teachers and parents alike as they see the excitement and wonder in the eyes of their students and children. For many students, Ag Days is the first, and for some, the only opportunity to learn about agriculture in Sonoma County.

This year marks the 40th anniversary of Sonoma County Ag Days. Each spring for two days, the Sonoma County Fairgrounds transforms into a mini-fair and agricultural exposition to teach children about the importance of agriculture in our community. In the late 1970s and early 1980s, Sonoma County saw a rapid change in the landscape as farmland

was being pushed to the outskirts in favor of more and more widespread urban development. An ever-growing population unfamiliar with the agricultural heritage in Sonoma County was outpacing farmers. A number of dedicated leaders in the Ag industry saw a growing concern over the future of agriculture and called for more youth outreach, and so Ag Days was born.

The first Ag Days was held in 1980 and was attended by roughly 200 children. It was located in Finley Hall and had few exhibits. Fast forward 40 years, Ag Days has since become a two-day event in the spring spanning the Fairgrounds' entire 185 acres and regularly sees attendance of over 5,000 children.

The idea behind Ag Days is to give kids an idea of where their food and fiber come from and understand how it is made and ultimately how it gets to their family's dinner table. Exhibits include a hay maze, animal petting, tractor identification, and interactive exhibits throughout Finley Hall showcasing the different aspects of agriculture. Children can sample milk, apples, and honey, as well as play interactive games. The Sonoma County Department of Agriculture/Weights & Measures staffs a booth every year where children are taught among other things the importance of honeybees, insect identification, and understanding how crops grow from seeds. Many children circle back to the booth during the day to play the seed identification game. Some may say that the kids come back for the stickers, but we'd like to think it's because they are so fascinated by the science of it all.

The annual Ag Days Essay Contest gets kids thinking about agriculture and writing on a topic they find to be interesting or why they feel agriculture is important. Children from elementary schools throughout the county submit their essays and a winner is announced where they get their picture taken with industry leaders and law enforcement. We feature the winning Ag Days essay in our crop report each year. Schools and individual classes can participate in various Ag Days contests including creating bookmarks, posters, essays, post cards, and murals. Like Ag Days, 4-H and FFA fill the need to educate and empower and have both been around for a very long time. Sonoma County is home to both 4-H and FFA youth development.

The Sonoma County 4-H is a youth development organization based on hands-on experience for youth with a focus on project learning. With several different areas of focus, children can build different skills including decision-making, record keeping, leadership, and many others. More information about the Sonoma County 4-H program can be found at http://cesonoma.ucanr.edu/4H/About_4-H/.

Like 4-H, FFA is focused on the next generation's advancement in the agricultural industry. FFA is an extracurricular organization for students. In conjunction with classroom and laboratory instruction, experiential service, and work-based learning, students are provided opportunities for leadership development and personal and career growth. More information on your local FFA chapter can be found at https://www.ffa.org/chapter-locator/.

Through continued involvement with Ag Days, Sonoma County 4-H, and FFA, our youth have the resources to continue and expand upon the culture of farming in our community. Sonoma County's Ag industry and policy making depends on educating our youth and those not from a farming background of the importance and necessity for farming in Sonoma County. As the late Saralee McClelland Kunde said many times, "Farming is not only Sonoma County's rich heritage but its identity."



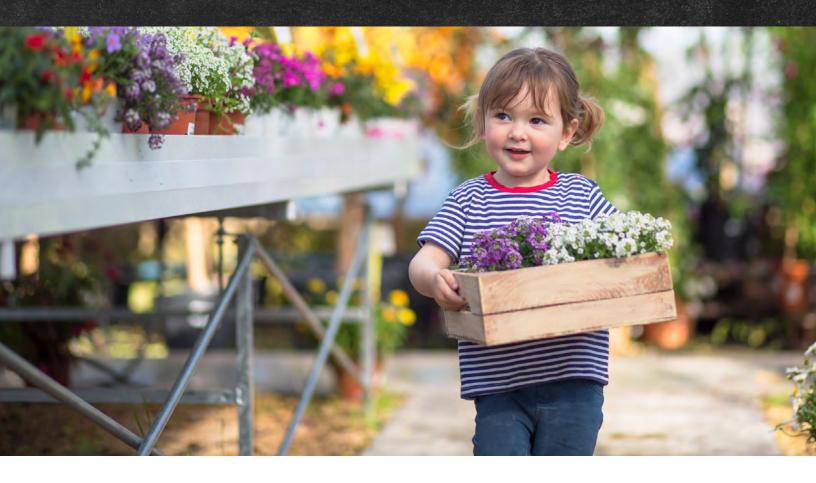
MILLION DOLLAR CROPS

MILLION DOLLAR CROPS

| 1 | Winegrapes - All | \$654,020,500 |
|----|--|---------------|
| 2 | Milk | \$127,054,600 |
| 3 | Miscellaneous Livestock and Poultry | \$42,710,400 |
| 4 | Miscellaneous Livestock and Poultry Products | \$31,316,900 |
| 5 | Nursery - Ornamentals | \$21,936,800 |
| 6 | Nursery - Miscellaneous | \$20,143,568 |
| 7 | Cattle and Calves | \$19,094,248 |
| 8 | Vegetables | \$9,288,800 |
| 9 | Nursery - Bedding Plants | \$6,133,592 |
| 10 | Sheep and Lambs | \$5,761,400 |
| 11 | Nursery - Cut Flowers | \$4,657,900 |
| 12 | Apples - Late Varieties | \$2,665,000 |
| 13 | Rye and Oat Silage Crops | \$1,432,000 |
| 14 | Apples - Gravenstein | \$1,348,500 |



NURSERY PRODUCTS



NURSERY PRODUCTS

| Product | Year | Quanity | Unit | Total |
|----------------------------|------|-----------|-------|--------------|
| Ornamentals | 2019 | 1,744,266 | plant | \$21,936,800 |
| Omamentais | 2018 | 1,671,600 | plant | \$20,406,500 |
| Bedding Plants | 2019 | 243,138 | flat | \$6,133,592 |
| bedding Flants | 2018 | 228,153 | flat | \$5,635,900 |
| Christmas Trees | 2019 | 2,962 | units | \$191,747 |
| Christinas frees | 2018 | 3,501 | units | \$198,100 |
| Cut Flowers | 2019 | | | \$4,657,900 |
| Cut Flowers | 2018 | | | \$6,145,800 |
| Miscellaneous Products (a) | 2019 | | | \$20,143,468 |
| Miscellaneous Froducts (a) | 2018 | | | \$18,121,900 |
| | 2019 | | | \$53,063,500 |
| TOTAL VALUE | 2018 | | | \$50,508,200 |

⁽a) includes grapevines, deciduous fruit and nut trees, liners, bulbs, forest seedlings, house plants, orchids, cacti, herbaceous perennials, dried flowers, turf, and wreaths.

WINEGRAPE PRODUCTION - REDS

RED VARIETIES

TOP 13 BY VALUE - LISTED ALPHABETICALLY

| | | | Acreage | | | Production | n |
|-------------------------------------|------------------|--------------------------|------------------------|--------------------------|----------------------------|---------------------------------|---------------------------------------|
| Varietal | Year | Bearing | Non-Bearing | Total | Tons | \$/Ton | Total Value |
| Cabernet Franc | 2019 2018 | 562.0 565.0 | 13.0 10.6 | 575.0 575.6 | 1,533.4 1,832.6 | \$3,815.93 \$3,567.17 | \$5,851,300 \$6,537,200 |
| Cabernet Sauvignon | 2019 2018 | 12,082.0 12,505.1 | 539.0 642.3 | 12,621.0 13,147.4 | 45,948.3 56,948.2 | \$3,055.93 \$3,113.75 | \$140,414,800 \$177,322,500 |
| Carignane | 2019 2018 | 170.0 162.7 | 6.0 9.7 | 176.0 172.4 | 416.5 406.9 | \$2,591.56 \$2,654.55 | \$1,079,400 \$1,080,100 |
| Grenache | 2019 2018 | 183.0 150.2 | 43.0 12.1 | 226.0 162.3 | 806.1 929.0 | \$3,203.49 \$3,025.64 | \$2,582,300 \$2,810,800 |
| Malbec | 2019 2018 | 416.0 536.0 | 22.0 9.3 | 438.0 545.3 | 1,863.0 2,695.1 | \$3,041.79 \$2,894.42 | \$5,666,900 \$7,800,800 |
| Mataro/ Mouvedere | 2019 2018 | 63.0 40.6 | 10.0 0.9 | 73.0 41.5 | 182.8 216.4 | \$3,455.43 \$3,236.82 | \$631,700 \$700,400 |
| Merlot | 2019 2018 | 4,346.0 3,940.8 | 47.0 10.2 | 4,393.0 3,951.0 | 12,312.3 15,492.0 | \$2,000.15 \$1,961.96 | \$24,626,400 \$30,394,700 |
| Petite Sirah | 2019 2018 | 635.0 685.3 | 21.0 2.0 | 656.0 687.3 | 2,628.3 2,954.5 | \$3,154.98 \$3,088.27 | \$8,300,000 \$9,124,300 |
| Petit Verdot | 2019 2018 | 249.0 284.3 | 4.0 18.6 | 253.0 302.9 | 1,025.0 1,324.8 | \$3,403.84 \$3,336.84 | \$3,500,000 \$4,420,600 |
| Pinot Noir | 2019 2018 | 12,509.0 13,383.6 | 585.0 880.0 | 13,094.0 14,263.6 | 47,178.3 58,005.2 | \$3,949.20 \$3,802.05 | \$186,316,500 \$220,538,700 |
| Sangiovese | 2019 2018 | 279.0 211.4 | 1.0 0.0 | 280.0 211.4 | 993.4 1,070.2 | \$2,576.02 \$2,477.26 | \$2,559,000 \$2,651,200 |
| Syrah-Shiraz | 2019 2018 | 1,396.0 1,557.8 | 12.0 3.7 | 1,408.0 1,561.5 | 3,334.3 3,966.9 | \$2,811.92 \$2,773.75 | \$9,400,000 \$11,003,200 |
| Zinfandel | 2019 2018 | 4,758.0 4,946.6 | 50.0 24.4 | 4,808.0 4,971.0 | 14,817.7 15,730.6 | \$3,143.05 \$3,102.26 | \$46,572,800 \$48,800,400 |
| TOTAL ALL REDS including other reds | 2019 2018 | 38,212.0 39,842.0 | 1,404.0 1,956.4 | 39,616.0 41,798.4 | 135,051.7 163,575.2 | \$3,254.92 \$3,227.84 | \$439,582,500 \$527,994,600 |



WINEGRAPE PRODUCTION - WHITES

WHITE VARIETIES

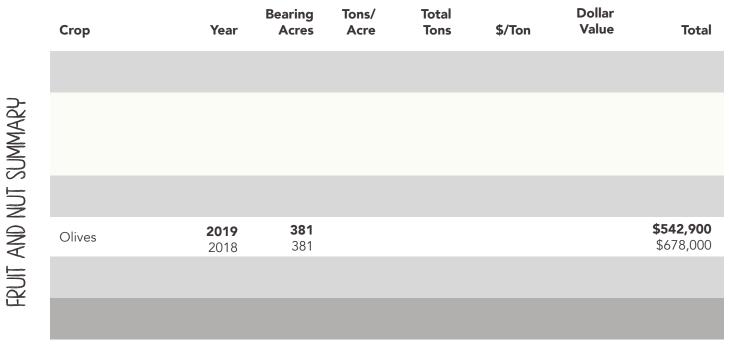
TOP 10 BY VALUE - LISTED ALPHABETICALLY

| | | Acreage | | | Production | | | |
|---|------------------|--------------------------|--------------------|--------------------------|---------------------------|---------------------------------|---------------------------------------|--|
| Varietal | Year | Bearing | Non-Bearing | Total | Tons | \$/Ton | Total Value | |
| Chardonnay | 2019 2018 | 15,462.0 15,884.5 | 291.0 566.6 | 15,753.0 16,451.1 | 72,135.9 88,311.6 | \$2,414.28 \$2,367.00 | \$174,156,300 \$209,033,600 | |
| Gewürztraminer | 2019 2018 | 105.0 121.1 | 0.0 0.0 | 105.0 121.1 | 220.3 258.4 | \$1,967.57 \$2,047.81 | \$433,500 \$529,200 | |
| Muscat Blanc/ Muscat Canelli | 2019 2018 | 21.0 14.4 | 0.0 0.0 | 21.0 14.4 | 90.1 113.0 | \$3,110.20 \$2,063.11 | \$280,200 \$233,100 | |
| Pinot Blanc | 2019 2018 | 82.0 66.0 | 0.0 0.0 | 82.0 66.0 | 297.0 339.4 | \$2,276.11 \$2,145.20 | \$676,000 \$728,100 | |
| Pinot Gris | 2019 2018 | 427.0 397.6 | 2.0 4.2 | 429.0 401.8 | 1,410.4 1,670.0 | \$1,907.19 \$1,811.98 | \$2,689,900 \$3,026,000 | |
| Roussanne | 2019 2018 | 36.0 30.6 | 1.0 0.0 | 37.0 30.6 | 112.8 124.6 | \$2,892.79 \$2,929.74 | \$326,300 \$365,000 | |
| Sauvignon Blanc | 2019 2018 | 2,528.0 2,711.5 | 55.0 46.7 | 2,583.0 2,758.2 | 18,074.2 18,918.0 | \$1,814.37 \$1,793.43 | \$32,793,300 \$33,928,100 | |
| Semillon | 2019 2018 | 87.0 92.0 | 4.0 0.6 | 91.0 92.6 | 396.3 477.0 | \$2,498.42 \$2,189.56 | \$990,100 \$1,044,400 | |
| Viognier | 2019 2018 | 217.0 236.6 | 3.0 1.2 | 220.0 237.8 | 524.3 691.7 | \$2,696.32 \$2,610.02 | \$1,413,700 \$1,805,400 | |
| White Riesling | 2019 2018 | 47.0 51.0 | 2.0 0.0 | 49.0 51.0 | 224.5 195.3 | \$2,293.27 \$2,391.29 | \$514,800 \$46,700 | |
| TOTAL ALL WHITES including other whites | 2019 2018 | 19,328.0 20,052.2 | 383.0 931.4 | 19,711.0 20,983.6 | 94,740.1 112,401.7 | \$2,302.24 \$2,264.70 | \$218,114,400 \$254,556,100 | |

| TOTAL | | | | | | |
|--|------------------|--------------------------|------------------------------|----------------------------|---------------------------------|---------------------------------------|
| WINEGRAPES including all reds and whites | 2019 2018 | 57,539.0 59,894.2 | 59,326.0 62,782.0 | 229,811.5 275,296.0 | \$2,845.90 \$2,817.90 | \$654,020,500 \$777,675,300 |



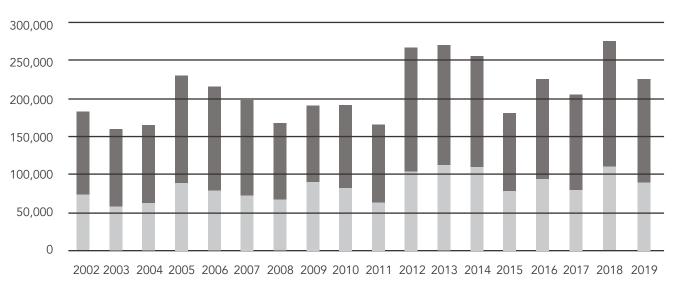
FRUIT AND NUT SUMMARY



- (a) includes canned, juice, cider, and vinegar.
- (b) includes bush-berries, cane-berries, stone fruits, pears, kiwi, tree nuts, strawberries, figs, etc.



TONS OF SONOMA COUNTY GRAPES (RUSHED 2002-2019



APPLE PRODUCTION

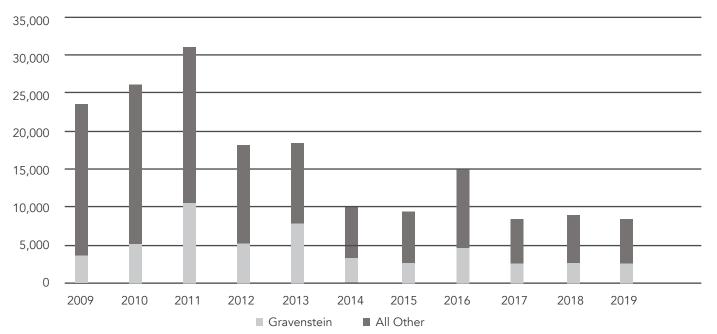
| Crop | Year | Bearing Acres | Tons/ Acre | Total Tons | \$/Ton | Dollar Value | Total |
|---------------|------------------|------------------|---------------|--------------------|---------------------------|-----------------------------------|-------|
| | | | | | | | |
| Fresh | 2019 2018 | | | 340 308 | \$1,365 \$1,324 | \$464,100 \$407,792 | |
| Processed (a) | 2019 2018 | | | 2,412 2,465 | \$380 \$341 | \$916,560 \$839,367 | |
| | | | | | | | |
| Fresh | 2019 2018 | | | 400 380 | \$1,935 \$1,890 | \$774,000 \$718,200 | |
| Processed (a) | 2019 2018 | | | 5,406 5,855 | \$348 \$290 | \$1,881,288 \$1,697,950 | |
| | | | | | | | |

(a) includes canned, juice, vinegar, and cider.

APPLE PRODUCTION



TONS OF APPLES PRODUCED 2009-2019



VEGETABLE, FIELD CROP, AND APIARY PRODUCTION

VEGETABLES

| Crop | Year | Harvested Acreage | Dollar Value |
|---------------------------------|------------------|----------------------|--------------------------------|
| Miscellaneous Vegetables (a) | 2019 2018 | 435 427 | \$9,288,800 \$8,383,100 |

⁽a) includes crucifers, squash, melons, mushrooms, potatoes, peppers, tomatoes, sprouts, lettuces, hops, etc.

FIELD CROPS

| Crop | Year | Harvested Acreage | Tons/ Acre | Total Tons | Unit | \$/Unit | Total |
|-------------------------|------------------|---------------------------|------------------|----------------------|-------------------|-----------------------------|-------------------------------------|
| Hay, Rye and Oat | 2019 2018 | 4,100 3,346 | 2.1 3.5 | 8,528 11,652 | ton ton | \$106.00 \$103.00 | \$904,000 \$1,202,200 |
| Hay, Volunteer | 2019 2018 | 701 780 | 1.7 1.4 | 1,192 1,858 | ton ton | \$132.00 \$114.00 | \$157,900 \$211,800 |
| Green Chop (a) | 2019 2018 | 1,095 1,816 | 5.2 7.0 | 5,694 12,628 | ton ton | \$31.00 \$29.70 | \$176,500 \$375,100 |
| Oats, Grain | 2019 2018 | 530 716 | 1.5 1.3 | 795 976 | ton ton | \$275.30 \$253.50 | \$218,900 \$247,400 |
| Silage, Corn (a) | 2019 2018 | 115 140 | 23.2 21.4 | 2,668 3,000 | ton ton | \$58.00 \$60.00 | \$154,700 \$180,000 |
| Silage, Rye and Oat (a) | 2019 2018 | 3,014 4,886 | 11.9 6.1 | 35,991 46,986 | ton ton | \$41.20 \$31.80 | \$1,432,000 \$1,494,200 |
| Straw | 2019 2018 | | | | | | \$165,200 \$231,000 |
| Miscellaneous (b) | 2019 2018 | | | | | | \$95,200 \$393,000 |
| Pasture (c) | 2019 2018 | 7,179 6,462 | | | acre acre | \$93.00 \$92.00 | \$667,600 \$594,500 |
| Rangeland (c) | 2019 2018 | 309,618 312,257 | | | acre acre | \$20.21 \$20.28 | \$6,257,400 \$6,332,600 |
| TOTAL | 2019 2018 | 326,352 330,403 | | | | | \$10,229,400 \$11,259,800 |

⁽a) much of the green chop and silage is not sold but used on the farm; value determined by its feed equivalent.

APIARY PRODUCTS

| Total Value (a) | 2019 | \$564,600 |
|-----------------|------|-----------|
| | 2018 | \$422,000 |

⁽a) includes honey, wax, and hives rented for pollination

⁽b) includes alfalfa, barley, safflower, wheat, vetch, Sudan, etc.

⁽c) average potential grazing value per acre of forage.











LIVESTOCK AND POULTRY

LIVESTOCK AND POULTRY

| Livestock | Year | Number of Head | Live Weight | Unit | \$/Unit | Total |
|-------------------|------------------|----------------------|------------------------|---------------------|-----------------------------|-------------------------------------|
| Cattle/Calves | 2019 2018 | 30,855 32,611 | 151,652 167,036 | cwt. | \$125.91 \$124.09 | \$19,094,248 \$20,727,500 |
| Sheep/Lambs | 2019 2018 | 29,944 58,625 | 36,121 70,719 | cwt. cwt. | \$159.50 \$159.50 | \$5,761,400 \$11,279,700 |
| Hogs | 2019 2018 | 2,005 1,823 | 5,014 4,559 | cwt. cwt. | \$72.00 \$72.00 | \$355,000 \$328,200 |
| Miscellaneous (a) | 2019 2018 | | | | | \$42,710,400 \$41,027,300 |
| TOTAL | 2019 2018 | | | | | \$67,921,000 \$73,362,700 |

⁽a) includes chicks, pullets, fryers, roasters, ducks, turkey poults, turkeys, rabbits, goats, etc.

LIVESTOCK AND POULTRY PRODUCTS

| Item | Year | Production | Unit | \$/Unit | Total |
|---|----------------------|-----------------------------------|----------------------|-------------------------|--|
| Milk, Organic Milk, Conventional Total Milk | 2018 2018 2018 | 4,650,456 986,020 5,636,476 | cwt. cwt. cwt. | \$27.39 \$14.07 | \$127,376,000 \$13,873,300 \$141,249,300 |
| Milk, Market Milk, Manufacturing Total Milk | 2017 2017 2017 | 4,663,013 3,798 4,666,811 | cwt. cwt. cwt. | \$29.42 \$32.91 | \$137,185,800 \$125,000 \$137,310,800 |
| Wool | 2018 2017 | 143,158 121,485 | lb. lb. | \$0.80 \$0.90 | \$114,500 \$109,300 |
| Miscellaneous (a) | 2018 2017 | | | | \$38,930,800 \$39,749,200 |
| TOTAL | 2018 2017 | | | | \$180,294,600 \$177,169,300 |

⁽a) includes market duck eggs, turkey hatching eggs, chicken eggs for consumption, egg by-products, and feathers.

LIVESTOCK AND POULTRY INVENTORY

| Item | Number |
|---|-----------|
| Cattle/Calves (all)* | 88,000 |
| Milk Cows and Heifers (2 years and older) | 32,000 |
| Beef Cows and Heifers (2 years and older) | 10,700 |
| Sheep/Lambs (all) | 18,774 |
| Hogs | 2,005 |
| Laying Hens, Pullets, and Broilers | 2,274,870 |
| Goats | 3,444 |

^{*} Number of head as of January 1, 2020.

RECAPITULATION. TIMBER. AND FISHERIES

| | 2018 | 2019 | % Change |
|--------------------------------|-----------------|---------------|----------|
| Apiary Products | \$422,000 | \$564,600 | 33.8% |
| Vegetable Crops | \$8,383,100 | \$9,288,800 | 10.8% |
| Field Crops | \$11,259,800 | \$10,229,400 | -9.2% |
| Nursery Products | \$50,508,200 | \$53,063,500 | 5.1% |
| Livestock and Poultry | \$73,362,700 | \$67,921,000 | -7.4% |
| Livestock and Poultry Products | \$180,294,600 | \$158,443,400 | -12.1% |
| Fruit and Nut Crops | \$782,431,700 | \$659,035,800 | -15.8% |
| TOTAL VALUE | \$1,106,662,100 | \$958,546,500 | -13.4% |

| Year | Production | Unit | Value (a) |
|------|------------|------------|-------------|
| 2019 | 10,734,000 | board feet | \$8,427,743 |
| 2018 | 19,926,000 | board feet | \$8,872,045 |

(a) value of timber immediately before cutting. Source: www.boe.ca.gov/proptaxes/timbertax.htm. Informational only.

| Species | Year | Pounds | Value |
|---------------------|------------------|-------------------------------|-----------------------------------|
| Crab, Dungeness | 2019 2018 | 1,717,680 1,169,277 | \$5,498,441 \$5,342,996 |
| Salmon, Chinook | 2019 2018 | 568,468 93,721 | \$3,373,634 \$676,390 |
| Rockfish, all | 2019 2018 | 12,243 14,202 | \$29,222 \$27,026 |
| Halibut, California | 2019 2018 | 515 2,507 | \$2,933 \$19,222 |
| Miscellaneous | 2019 2018 | 356,624 495,308 | \$293,760 \$438,384 |
| Sablefish | 2019 2018 | 32,150 102,983 | \$103,072 \$350,582 |
| Lingcod | 2019 2018 | 5,962 6,151 | \$23,798 \$25,055 |
| Tuna, Albacore | 2019 2018 | 14,229 11,693 | \$20,780 \$20,586 |
| Cabezon | 2019 2018 | 0 0 | \$0 \$0 |
| TOTAL | 2019 2018 | 2,707,871 1,895,841 | \$9,345,640 \$6,900,241 |

Source: https://www.wildlife.ca.gov/fishing/commercial/landings#260042586-2019

Data listed is most recent information available for commercial fisheries. Informational only.



COMMODITY EXPORTS

In 2019, the Sonoma County Department of Agriculture/Weights & Measures issued 116 federal phytosanitary certificates for international shipments to 20 different countries and five state phytosanitary certificates for shipments within the United States These certificates were issued by staff to ensure products produced or processed in Sonoma County meet the necessary import requirements Phytosanitary certificates document that materials to be shipped have been inspected and certified free from pests as required by the importing state or country

DESTINATION/CERTIFICATES

Mexico - 37

Republic of Korea - 18

Canada - 10

Japan - 9

Spain - 9

Australia - 4

Germany - 4

France - 3

Italy - 3

Netherlands - 3

South Africa - 3

Saudi Arabia - 2

Singapore - 2

Sweden - 2

Thailand - 2

Argentina - 1

Costa Rica - 1

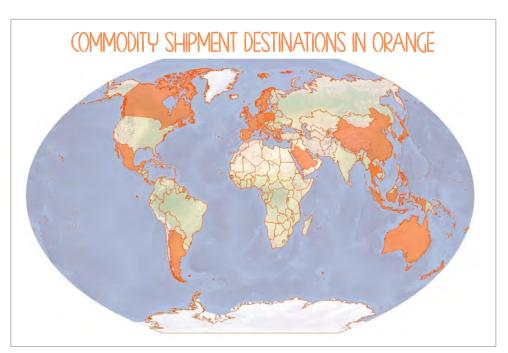
Taiwan - 1

Switzerland - 1

United Kingdom - 1

COMMODITIES EXPORTED

Animal Feed
Flower and Vegetable Seed
Grapevines
Herbs and Spices
Lumber and Logs
Nursery Stock
Oak Pieces for Winemaking
Oak Wine Barrels
Oak Wood Chips





AGRICULTURE DIVISION SUMMARY

Agriculture is one of the main industries in Sonoma County and it provides a very significant base to the County's economy. The Department accomplishes the promotion and protection of agriculture through educational outreach and enforcement of federal, state, and county regulations

PEST DETECTION TRAPPING PROGRAM

Our Division trappers search for pests not known to occur in California The purpose of this program is to detect the presence of pests before they become established over an area so large that eradicating the pest is no longer feasible In 2019, 7,058 traps were placed for the detection of exotic insect pests including Mediterranean, Oriental, and Melon Fruit Flies, Gypsy Moth, Japanese Beetle, European Grapevine Moth, and Asian Citrus Psyllid The traps were serviced 69,543 times

The Division also placed 521 traps in nurseries and urban areas for the detection of Glassy-Winged Sharpshooter (GWSS), and serviced those traps 4,842 times There were no GWSS detected in our traps in 2019

PEST EXCLUSION PROGRAM

The goal of our Pest Exclusion Program is to prevent the introduction and spread of exotic weeds, plant diseases, insect pests, or animal pests, which might be harmful to Sonoma County agriculture and our environment. To accomplish this goal, the Division inspects incoming plant shipments and rejects infested plant material. Staff visit shipping point terminals in the County daily to inspect packages, incoming plant material from out-of-state, nursery stock at nurseries, and vines for vineyard plantings. Additionally, inspections are conducted on incoming shipments at feed mills and outdoor household articles from areas known to be infested with Gypsy Moth. A total of 947 premise visits occurred in 2019, during which 18,328 shipments of plant material were inspected. 55 shipments of plant material were rejected for violations of state and federal quarantines. To prevent the spread of GWSS into Sonoma County, Division staff inspected 1,623 shipments of nursery stock arriving from infested counties within California. One shipment of plant material was rejected for findings of viable GWSS egg masses.

PESTICIDE USE ENFORCEMENT PROGRAM

The Division performed 124 inspections related to commercial and agricultural pesticide use in Sonoma County These inspections included in-progress inspections of the applicator and application equipment, post-application field worker safety inspections, and employee safety inspections at headquarters to review records and storage areas

In 2019, the Division issued 169 private applicator certificates, 629 operator identification numbers and restricted material permits for agricultural pesticide use, reviewed 197 notices of intent for restricted materials, registered 288 agricultural or structural pest control businesses, 69 pest control advisors, 115 farm labor contractors, and completed 12 investigations for suspected pesticide illnesses or complaints

EXOTIC/INVASIVE PEST SPECIES INTERCEPTED

Light Brown Apple Moth Epiphyas postvittana

Glassy Winged Sharpshooter *Homalodisca vitripennis*

Brown Marmorated Stink Bug *Halyomorpha halys*

Vaseys grass

Paspalum urvillei

Elongate Hemlock Scale

Fiorinia externa

Cannabis Aphid

Phodron cannabis

Japanese Knotweed *Fallopia japonica*

Vine Mealybug *Planococcus ficus*

Apple Maggot

 $Rhagolte is\ pomonella$

Oblong Spurge

Euphorbia oblongata

ORGANIC PRODUCTION

Beginning January 1, 2017, changes to the Organic Food and Farming Act no longer require organic registrants in California to provide detailed commodity information and acreage to the state upon initial registration or during renewal Before these changes, the state and its counties had been collecting detailed information on specific crop commodities, their acreage, and associated value This allowed counties to evaluate the contribution of organic agriculture to the overall County economy and to ascertain the ratio of organic to conventional acreage The total production acreage is now reported by registrant rather than by commodity Due to these changes, the Department can only report on the total organic acreage farmed in Sonoma County There are 329 organic registrants farming approximately 56,972 acres throughout the County This acreage figure may be inflated as much of this acreage experiences multiple cropping cycles per year

For more information on the Organic Food and Farming Act, please visit the California Department of Food and Agriculture's State Organic Program website at https://www.cdfa.ca.gov/is/i_&_c/organic.html

TRANSCENIC CONTAMINATION PREVENTION ORDINANCE

The Transgenic Contamination Prevention Ordinance (GMO Ordinance) took effect November 9, 2016 The purpose of the GMO Ordinance is to protect Sonoma County's native plants, trees, and animals from transgenic contamination by genetically engineered organisms, sometimes referred to as "GMOs" The GMO Ordinance assigns our Department as the enforcement agency and makes it unlawful for any person, partnership, corporation, and entity of any kind to propagate, cultivate, raise, or grow genetically engineered organisms in the unincorporated portions of Sonoma County In 2019, there were no complaints or investigations conducted related to the GMO Ordinance

In 2019, the Agriculture Division:

- Inspected over 3 3 million chicken eggs for defects via representative sampling
- Diverted 21,200 pounds of plastic containers from the landfill through the Division's two recycling events with approximately 111 participating growers
- Surveyed over 1,200 Sonoma County producers in preparation for the 2019 Agricultural Crop Report
- Conducted 13 continuing education sessions related to pesticide use regulations reaching over 1,500 attendees
- · Verified compliance with the California Seed Law for all seed producers in Sonoma County
- Inspected 53 nursery growing areas, totaling more than 155 acres
- •Inspected 20 shipments of household articles for the presence of Gypsy Moth, which includes thoroughly examining outdoor items such as BBQs, boats, cars, firewood, recreational vehicles, patio furniture, and other articles originating from portions of the United States infested with Gypsy Moth
- Issued 138 certified producer certificates and 22 farmers' market certificates for a total of 24 certified farmers' markets
- Conducted investigations on four organic operators in the County, performed site inspections on 20 organic producers, inspected 47 organic producers at certified farmers' markets, and collected nine samples of organic produce for residue testing

LAND STEWARDSHIP DIVISION SUMMARY

The Land Stewardship Division oversees the issuance of vineyard and orchard development permits, agricultural grading and drainage permits, frost protection system registrations within the Russian River watershed, enforces county-wide riparian corridor protections, and serves on the Sonoma County Project Review and Advisory Committee

VINEYARD AND ORCHARD DEVELOPMENT

The Vineyard Erosion and Sediment Control Ordinance (VESCO) was originally adopted by the Sonoma County Board of Supervisors in 2000 Prior to developing and planting or replanting a vineyard or orchard, an application and plans are reviewed for approval by the Department of Agriculture/Weights & Measures The purpose of the ordinance is to assist in preventing soil erosion and to protect water quality and other natural resources

Through the administration of VESCO standards, the dedicated Division staff ensure that vineyards and orchards are developed in a manner that minimizes erosion and protects sensitive habitats. The Division is also working with local Regional Water Quality Control Boards to help the agricultural community meet upcoming State Water Board requirements by leveraging ongoing practices designed to protect water quality.



In 2019, the Land Stewardship Division:

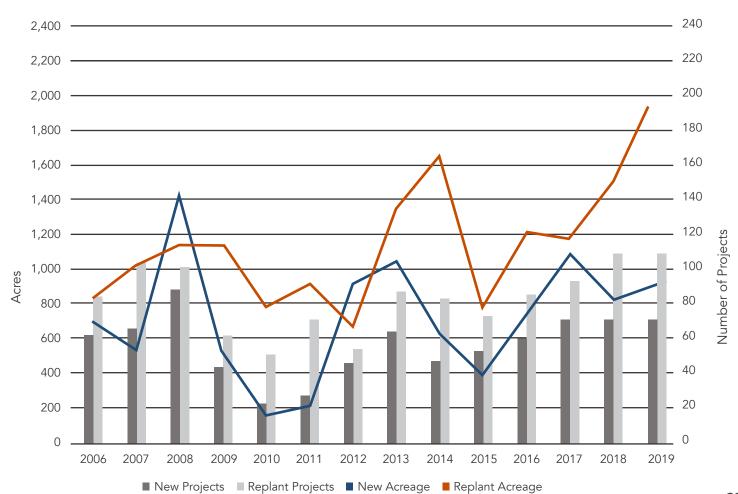
- Worked with Sonoma County stakeholders, scientists, and resource agencies to develop a public review draft of the Best Management Practices and Technical Report Guidelines Manual for use in the VESCO program
- Reviewed a total of 171 vineyard/orchard development projects representing a 5% decrease in projects from 2018 Of the 63 new projects, 26 were Level I and 37 were Level II Of the 108 replant projects, 82 were Level I and 26 were Level II
- Worked to develop the VESCO/Cannabis Site Suitability GIS map tool so VESCO and Cannabis project developers have the same tools County personnel use to assess a site for development. This mapping tool can be used to create maps to submit with their permit application.
- Regulated 499 frost protection systems within the Russian River watershed, including registering one new system



PROJECTS SUBMITTED

| | New | | | | | | Replants | | | | | Total | | |
|------|------------------|---------|----------|---------|-----------|-------|----------|---------|----------|---------|-------|-------|-----------------|---------|
| | Level I Level II | | Projects | Acreage | e Level I | | Level II | | Projects | Acreage | | | | |
| Year | Projects | Acreage | Projects | Acreage | | Total | | Acreage | Projects | Acreage | Total | Total | Projects | Acreage |
| 2006 | 49 | 544 | 13 | 151 | 62 | 695 | 78 | 785 | 6 | 47 | 84 | 832 | 146 | 1,527 |
| 2007 | 45 | 419 | 21 | 115 | 66 | 534 | 100 | 1,001 | 4 | 22 | 104 | 1,023 | 170 | 1,557 |
| 2008 | 61 | 1,157 | 27 | 272 | 88 | 1,429 | 97 | 1,110 | 4 | 22 | 101 | 1,132 | 189 | 2,561 |
| 2009 | 24 | 150 | 20 | 377 | 44 | 527 | 57 | 1,046 | 5 | 88 | 62 | 1,134 | 106 | 1,661 |
| 2010 | 10 | 82 | 13 | 75 | 23 | 157 | 51 | 783 | 0 | 0 | 51 | 783 | 74 | 940 |
| 2011 | 19 | 132 | 8 | 86 | 27 | 218 | 67 | 769 | 4 | 150 | 71 | 919 | 98 | 1,137 |
| 2012 | 35 | 327 | 11 | 589 | 46 | 916 | 50 | 633 | 4 | 35 | 54 | 668 | 100 | 1,584 |
| 2013 | 41 | 580 | 23 | 467 | 64 | 1,047 | 80 | 1,242 | 7 | 108 | 87 | 1,350 | 151 | 2,397 |
| 2014 | 25 | 307 | 22 | 321 | 47 | 628 | 76 | 1,546 | 7 | 103 | 83 | 1,649 | 130 | 2,277 |
| 2015 | 38 | 278 | 15 | 117 | 53 | 395 | 68 | 680 | 5 | 94 | 73 | 774 | 126 | 1,169 |
| 2016 | 38 | 434 | 22 | 306 | 60 | 740 | 72 | 1,128 | 13 | 301 | 85 | 1,429 | 145 | 2,169 |
| 2017 | 49 | 836 | 22 | 253 | 71 | 1,089 | 73 | 949 | 20 | 226 | 93 | 1,175 | 164 | 2,264 |
| 2018 | 37 | 302 | 34 | 523 | 71 | 825 | 91 | 1,231 | 18 | 272 | 109 | 1,503 | 180 | 2,328 |
| 2019 | 26 | 211 | 37 | 775 | 63 | 986 | 82 | 2,064 | 26 | 371 | 108 | 2,435 | 171 | 3,421 |

ACREAGE AND PROJECTS PER YEAR 2006-2019



WEIGHTS & MEASURES DIVISION SUMMARY

The Weights & Measures Division is committed to protecting the economic wellbeing of Sonoma County residents by preserving their confidence in the accuracy of the weighing and measuring instruments, product-labeling standards, pricing standards, and business practices in our local economy The Division protects the economic interest of Sonoma County buyers and sellers by enforcing state and local laws by administering the following programs

DEVICE INSPECTION PROGRAM

Local consumers purchase many essential goods and services over commercial devices. A commercial device is by law defined as "...any approved device used in determination of the weight, measure, or count of any commodity or thing which is sold on the basis of weight, measure, count or thing upon which determination of a charge for service is based." The accuracy and proper application of these devices is crucial in ensuring fairness in the marketplace. Division staff registers and inspects all commercial devices used in Sonoma County In 2019, the Division registered over 34,678 commercial devices and inspected 7,325 of these devices.

PRICE VERIFICATION PROGRAM

In 2006, Sonoma County enacted a county ordinance requiring the registration of local retailers that use an automated point-of-sale system used to determine the prices they charge at the register commonly called scanners Division staff conducts annual price verification inspections at these retailers to determine if they are meeting the pricing accuracy standards set forth in the ordinance Retailers that overcharge their customers fail the inspection and are subject to administrative penalties and re-inspections

PACKAGED COMMODITIES PROGRAM

Under the Federal Fair Packaging and Labeling Act, packaged commodities offered for sale are required to conform to labeling standards Packaged products must contain a label that identifies three main things: the identity of the commodity that declares the contents in the package, a responsibility statement that identifies who packaged the commodity, and a quantity statement that declares how much product is in the package. These three basic labeling requirements allow consumers to make value comparisons. Division staff audits packaged commodities at local retailers to determine the packer's compliance with labeling requirements and to ensure that the net weight statement accurately reflects the quantity.

PETROLEUM PROGRAM

To guard against false or misleading advertisement claims or ambiguous product labeling, the Division ensures that local service station owners selling retail motor fuels comply with state advertising and labeling laws Labeling at the fuel dispenser must clearly identify the product, grades, octane, gallon price, and computed price

CONSUMER COMPLAINTS

In 2019, the Division investigated over 53 consumer complaints filed with our office. These consumer complaints included reported price overcharges at local retailers, short firewood deliveries, short-measured bulk deliveries of gardening soils and landscaping materials, and improper utility billing at local mobile home parks

In 2019, the Weights & Measures Division:

- Registered over 1,946 local businesses and commercial device owners operating over 34,000 commercial devices 7,325 of these devices were inspected, including:
 - 2,004 retail fuel meters
- 539 utility electric meters
- 371 winery dormant scales

- 1,399 grocery store scales
- 19 livestock scales
- 130 farm market scales

- 1,152 utility water meters
- 114 winery vehicle scales
- 54 taxi meters

- 607 utility gas meters
- 121 winery crane scales
- Performed over 861 price verification inspections at local retailers
- Price checked 22,625 items of which 2 4% of items were over-charged
- Issued 159 notices of violation against retailers for over-charging errors
- Issued 90 administrative penalties against retailers for failing price accuracy inspections





SONOMA COUNTY FARMERS' MARKETS

BODEGA BAY

2255 Highway 1 May – October Sunday, 10:00 am – 2:00 pm

CLOVERDALE

225 N Cloverdale Boulevard January – March Tuesday, 3:00 pm – 6:00 pm

April – November 2nd Tuesday, 3:00 pm – 6:00 pm

(OTATI

La Plaza Park June – August Thursday, 4:30 pm – 7:30 pm

FORESTVILLE

6990 Front Street June – September Tuesday, 4:00 pm – 7:00 pm

GUERNEVILLE / RUSSIAN RIVER

16290 5th Street June – September Thursday, 3:00 pm – 7:00 pm

HEALDSBURG

Vine Street and North Street May – November Saturday, 8:30 am – 12:00 pm

Plaza Street and Healdsburg Avenue May – September Tuesday, 9:00 am – 12:30 pm

OCCIDENTAL / BOHEMIAN

Main Street b/w 1st and 3rd Street June – October Friday, 4:00 pm – 8:00 pm

PETALUMA / EAST SIDE

Lucchesi Park January – December Tuesday, 10:00 am – 1:30 pm

PETALUMA / EVENING

2nd Street b/w B and D Street June – August Wednesday, 4:30 pm – 8:00 pm

PETALUMA / WALNUT PARK

Walnut Park May – November Saturday, 2:00 pm – 5:00 pm

ROHNERT PARK

500 City Center Drive June – August Friday, 4:00 pm – 7:00 pm

SANTA ROSA / COMMUNITY

1501 Farmers Lane January – December Wednesday, 9:00 am – 1:30 pm Saturday, 8:30 am – 1:00 pm

SANTA ROSA / OAKMONT

Oakmont Drive and White Oak Drive January – December Saturday, 9:00 am – 12:00 pm

SANTA ROSA / ORIGINAL

50 Mark West Springs Road March - December Wednesday, 8:30am – 1:00pm

January - December Saturday, 8:30 am – 1:00 pm

SANTA ROSA / WIC

1450 Guerneville Road July – September Thursday, 9:00 am – 1:00 pm

SEBASTOPOL

6901 McKinley Street January – December Sunday, 10:00 am – 1:30 pm

SONOMA / SONOMA VALLEY

Arnold Field January – December Friday, 9:00 am – 12:30 pm

SONOMA / THE SPRINGS

Boyes Boulevard at Highway 12 June – December Sunday, 10:00 am – 2:00 pm

SONOMA / VALLEY OF THE MOON

Sonoma Town Plaza May – September Tuesday, 3:00 pm – 6:00 pm

WINDSOR

Windsor Town Green May – December Sunday, 10:00 am – 1:00 pm

WINNING AG DAYS ESSAY

Ag Days is a Sonoma County tradition The Sonoma County Farm Bureau sponsors the annual two day event, which is a celebration of Sonoma County agriculture and the rich heritage that continues to define a way of life for Sonoma County residents. Ag Days offer an opportunity for thousands of schoolchildren to learn about farming and where their food comes from, allowing them to connect with the farms and ranches that blanket the county. An essay writing contest is one of many farm-themed contests held each year, including posters, murals, scarecrow building, and farm photography. Following is the winning Ag Days Essay. The 2019 theme was Farm to Table.



FARM TO TABLE

By Julianne Madrid

Brook Hill Elementary

2nd Grade Class

Do you know why farm to table in Sonoma County is important? Well farm to table is important because food is healthier, there is less pollution, food is also fresher, and it supports farmers.

Food is fresh because when farmers pick food from the plants, they bring it to the market fast. It doesn't go to a factory or through a long cycle. That helps our food stay healthy. Also, as I said, it supports local farmers. When that happens farmers get encouraged and work harder and get more money! So, I suggest you buy more stuff at the farmer's market.

Now you know why farm to table is important.

DEPARTMENT STAFF



VISION

A thriving agricultural industry, healthy community, environment, and economy

MISSION

To promote and protect agriculture, the health and safety of our community, environment, and the economy through education and the enforcement of laws and regulations

AGRICULTURAL COMMISSIONER / SEALER OF WEIGHTS & MEASURES

Andrew F Smith

Assistant Agricultural Commissioner / Sealer of Weights & Measures

Sue Ostrom

Chief Deputy Agricultural Commissioner Pete Albers

Chief Deputy Sealer of Weights & Measures
Fernando Vasquez

Deputy Agricultural Commissioner

Dan Curtin Travis Howard Paul Turano

Senior Agricultural / Weights & Measures Inspector

Michael Barrett Colleen Boe David Jagdeo Alex McVicker

Agricultural / Weights & Measures Inspector

Jordan Ash Pierpaolo Aymar Jessica Cassatt
Greg Peters John Guardino Beverly Hammond
Thomas LeClere Katy McCoy Kayla Friedrichsen
Daniella Raegan Lukas Steinrueck Meghan Sullivan
Jody Vent Cody Wilson

Wildlife Specialist

Jeff Furlong Gary Johnson

Agriculture & Vineyard Conservation Coordinator

Andy Casarez

Vineyard Erosion Engineering Technician

John Bishop

Environmental Specialist

Shelley Janek

Administrative Services Officer

Gina Lehl

Administrative Aide

Michelle Johnson

Department Analyst

Esther Martinez

Administrative Support Staff

Jen Charter Mary Halasz Collene Hoaglin Sonja Moug Nina Reeser

Senior Agricultural Program Assistant

Maggie Furlong

Tim Van Deren

Agricultural Program Assistant

Anna Ashbeck Nick Billesback Delaney Boyd David Burtis Rose Brennan Kristina Cassidy Christina David Joe Delaney Kelly Dabney Misty Eland Kyle Fistolera Adrienne Groves Colby Hills Rachel Horton Lynn Krausmann Bryan O'Malley Keala Peterson Taylor Ramos Andrew Shaffer Ronnie Silva Rich Svetlecic



Sonoma County Department of Agriculture/Weights & Measures 133 Aviation Boulevard, Suite 110, Santa Rosa, CA 95403 Phone: (707) 565-2371 Fax: (707) 565-3850 Website: www.sonomacounty.ca.gov/AWM